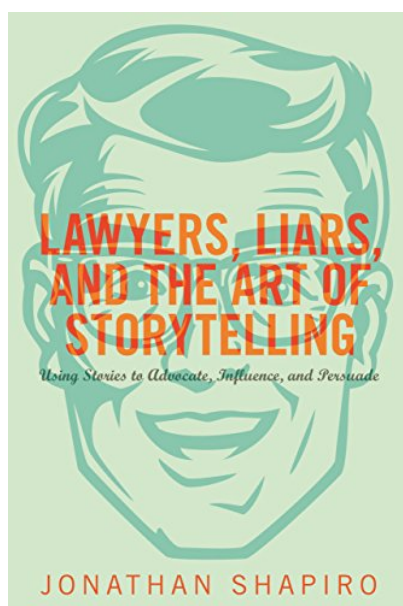


Book Lawyers, Liars, and the Art of Storytelling: Using Stories to Advocate, Influence, and Persuade PDF



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Nobody I know is funnier, smarter, or has a wider breadth of references than my friend Jonathan Shapiro. This book is a bit of a miracle: informative, insightful, poetic, and funny. —Paul Reiser, comedian, actor, and bestselling author Using famous real-life court transcripts, television scripts, and story after story, *Lawyers, Liars, and the Art of Storytelling* shows the reader how to get their message across and the result they want using the time-tested elements and basic structure of great stories. Part how-to manual, part memoir, always entertaining and never lecture, this book provides storytelling lessons gleaned from years of trial practice and television writing, wrapped in—what else?—great stories.

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