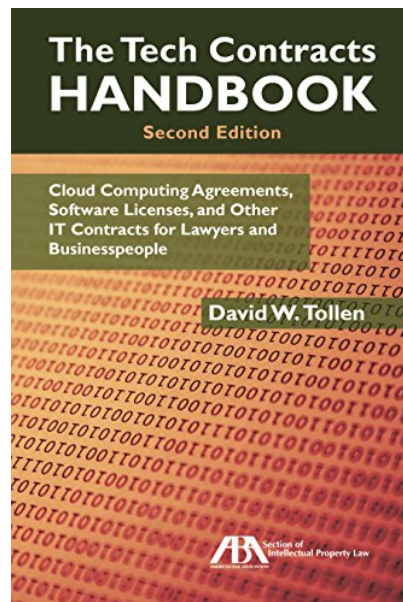


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The Tech Contracts Handbook is a practical, user-friendly reference manual and training guide on cloud computing agreements, software licenses, and other IT contracts. It's a clause-by-clause "how to" resource, covering the issues at stake and offering negotiation tips and sample contract language. The Handbook is for both lawyers and businesspeople -- including contract managers, procurement officers, in-house and outside counsel, salespeople, and anyone else responsible for getting IT deals done. Perhaps, most important, it uses clear, simple English, like a good contract. Topics covered include:

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